



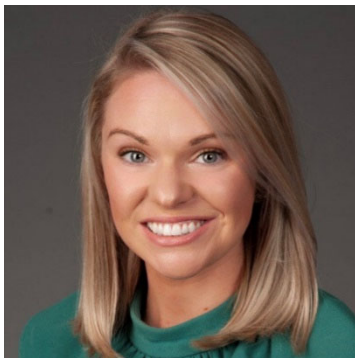
## FOR IMMEDIATE RELEASE

### NEWS RELEASE

Bull Realty, Inc.  
50 Glenlake Parkway, Suite 600  
Atlanta, GA 30328

October 12, 2022

### **Bull Realty Expands Net Lease, Hospitality, and Industrial Teams**



Claire Birckhead  
V.P. Net Lease Investment Group



Jonathan Hayne  
V.P. Hospitality Group



Shoumic Khan  
V.P. Industrial Group

**ATLANTA, GA.**—Bull Realty welcomes commercial real estate agents, Claire Birckhead, Jonathan Hayne and Shoumic Khan. Each an expert in their own sectors, but all bringing the same level of professionalism, integrity and drive to serve Bull Realty’s extensive client base.

Claire Birckhead is a valued member of the Net Lease Investment Group where she and her team utilize Bull Realty’s advanced technologies, digital resources, and marketing expertise to deliver unmatched service to support client financial goals. Claire continually studies property values, financing alternatives, investment strategies, and market trends. An Atlanta native, Claire lives in the Smyrna area and graduated from Kennesaw State University. She has continued her real estate education, currently working towards the esteemed certification to become a Certified Commercial Investment Member (CCIM). She is an active member of the local Smyrna Business Association, and Atlanta Commercial Board of Realtors.

“I am thrilled to be joining Bull Realty given their exceptional reputation for putting their clients’ needs first, as well as their unmatched marketing platform. I look forward to utilizing both to provide my clients the best support available,” said Birckhead.



Jonathan Hayne is commercial real estate advisor focused on assisting clients with the acquisition and disposition of hotels and resorts. He works on a team with industry veteran Tom French who has been selling hotels for 25 years. Together they provide the analysis, marketing, database, and transaction experience to add tremendous value to clients in the hospitality industry. Prior to joining Bull, Jonathan worked as a credentialed pricing actuary negotiating insurance rates and deal structures in B2B deals between the insurance company and their partners.

“I was very excited to be in the commercial real estate space because I enjoy creating mutually beneficial deals that add value to both parties. The technology and services offered by Bull Realty combined with the best-in-class training made choosing Bull a very easy decision. The culture here allows for brokers to achieve their highest and best potential and develop a deep network of clients who rely on and value our advice,” said Hayne.

A real estate enthusiast, Shoumic Khan has a passion for serving his clients with the highest standards of care, concern, and quality. Shoumic began his career in boutique commercial real estate, developing particular interests in the industrial, land, and retail sectors. His approach is to ensure that his clients can expect integrity, honesty, and communication. He has built a strong profile in commercial transactions and has a proven track record of identifying market opportunities to increase revenue, profitability, and market share. Shoumic is a proud University of Georgia alumni, holding a B.B.A in Real Estate.

“There is a plethora of reasons for why I committed to continue my commercial real estate career at Bull Realty, but amongst them was what I observed to be tremendous emphasis on client satisfaction, backed by the principles of integrity, honesty, and second-to-none service. Beyond that, whether it be buying, selling, or investing in commercial property in an area that requires competence and an immense level of knowledge, skill, and expertise. I remain convinced that there is hardly a firm that embodies these qualities more than Bull Realty, with its advisors truly being the best at what they do in their recognition, professional involvement, education, and experience. Needless to say, I am deeply excited to be part of this continued tradition of excellence at Bull Realty,” said Khan.

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### **About Bull Realty:**

Bull Realty, Inc. ([www.BullRealty.com](http://www.BullRealty.com)) founded in 1998 is a commercial real estate brokerage firm licensed in nine southeast states headquartered in Atlanta providing acquisition, disposition, project leasing, site selection and tenant rep services. Bull Realty celebrates 25 years in business January 1, 2023.

The firm also produces the nation’s leading show on commercial real estate topics, America’s Commercial Real Estate Show ([www.CREshow.com](http://www.CREshow.com)). The weekly show hosted by Michael Bull, CCIM since 2010, provides market intel, forecasts and strategies for investors and occupants.



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